TAKTIK TECHNOLOGIES LLC | Capabilities Overview

Precision Advisory. Measurable Outcomes. — Sales Advisory | Risk Advisory | Technology Advisory

Who We Are TakTik Technologies LLC delivers senior-level, fractional advisory services across sales performance, cyber and third-party risk, and technology strategy. We work alongside leadership teams to sharpen focus, reduce exposure, and drive measurable results — bringing precision to complex decisions.

1 SALES ADVISORY

We help organizations evaluate and strengthen the people, process, and tools behind their revenue engine — then provide the senior-level bench strength to execute against it.

- **Sales Program Assessment —** Comprehensive evaluation of your current sales strategy, structure, and performance against industry benchmarks to identify gaps and growth opportunities.
- **Playbook & Process Review —** Assessment and refinement of sales playbooks, methodologies, and pipeline processes to improve consistency, forecasting accuracy, and win rates.
- **Sales Tools & Tech Stack Evaluation —** Review of CRM, enablement, and prospecting tools to ensure your technology investments are driving — not hindering — seller productivity.
- **Personnel & Talent Assessment —** Evaluation of sales team structure, roles, and capabilities to align talent with go-to-market strategy.
- **One-on-One Sales Coaching —** Individualized coaching for sales leaders and reps to build skills, sharpen execution, and drive accountability.
- **Fractional Senior Sales Resource —** Embedded, senior-level sales leadership and expertise on a fractional basis — providing executive-caliber guidance without full-time overhead.

2 RISK ADVISORY

We help organizations understand their true risk exposure and build the governance structures needed to manage cyber, vendor, and AI-related risk with confidence.

- **Cyber Risk Assessment —** In-depth evaluation of your current risk profile, including cyber threats, exposures, and control vulnerabilities across the enterprise.
- **Risk Management Program Development —** Design and implementation of a structured, right-sized risk management program aligned to your organization's size, industry, and risk tolerance.
- **Third-Party Risk Management (TPRM) —** End-to-end vendor and partner risk assessment, due diligence, and ongoing monitoring to reduce exposure introduced through your supply chain and vendor ecosystem.
- **AI Governance —** Assessment and development of AI governance frameworks, policies, and controls to support responsible, compliant AI adoption — including risk management, model oversight, and regulatory alignment.

3 TECHNOLOGY ADVISORY

We serve as a trusted, on-call technology resource — helping leadership make informed, cost-effective decisions about IT investment, operations, and modernization.

- **IT Cost Optimization —** Analysis of current IT spend and vendor agreements to identify opportunities to reduce cost without compromising capability or performance.
- **Process Optimization —** Review of existing technology workflows and operations to identify inefficiencies and recommend practical improvements.
- **Technology Refresh & Replacement Guidance —** Research and advisory support for evaluating, planning, and executing technology refresh or replacement initiatives — from infrastructure to enterprise applications.
- **On-Demand Technology Consultation —** Ongoing availability as a trusted advisor for technology decisions — providing an objective, experienced perspective when it matters most.

Let's Talk

TakTik Technologies brings senior-level expertise and precision to the advisory needs of growing organizations. Whether the need is a single assessment or ongoing fractional support, we tailor our engagement to your goals. Email us at sales@taktiktechnologies.com

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